



Penrith Government Offices

# GOOD TIMES AHEAD

Allworth Constructions Pty Ltd's superb reputation within the building and construction industry has been built on superior quality workmanship, materials and service as well as good old fashioned family values.

Allworth Homes commenced speculative home building in December 1978 and have since become one of the top five new home builders in New South Wales. The company moved into contract project home building in August 1982 with the opening of its first display home 'The Premier' at Astoria Park, Baulkham Hills. Great success followed this move for Allworth's dedicated team of staff and tradesmen, many of whom are still with the company today.

"Allworth is a family company and I am second generation myself," says Stephen Thompson, General Manager

of Allworth Homes. "We have close knit team of staff, a good percentage of whom have been with us ten plus years."

The management team extends back to 20 plus years at Allworth – a testament to the company's investment in long-term relationships. Allworth's relationships with their suppliers and business partners are also a prime consideration for the company.

"The simplest key to maintaining good relations and keenest pricing with suppliers is to pay them on time, every time," Stephen states. "In over 30 years we have never failed to pay all accounts

on the nose – including trades who are paid weekly."

The respect Allworth shows their suppliers in terms of paying them in full and on time illustrates the company's belief in mutually beneficial partnerships. If each link in the supply chain holds up their end of the deal – then all processes are made that much more efficient both in the short term and the long term. A positive flow on effect is evident when reliable supplier deliveries are made as the business of building new homes can be achieved within scheduled time frames and to budget.



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With its Head Office in Parramatta and four regional offices, Allworth have expanded and currently have an impressive five display home centres in total. Focusing exclusively on the contract home market, Allworth have refined their planning and building process and are now recognised as one of the most efficient home builders in the State. These stringent processes also extend to their suppliers and subcontractors, for as every business knows – every chain is only as strong as their weakest link. When working with Allworth homes, suppliers must uphold a number of standards including safety, quality and value. In terms of subcontractors, reliability and dependability are two considerations that are key to assured outcomes. Open communication and a sense of transparency are also additionally important to spearhead potential problems and keep operations running as smoothly as possible.

With home sales on the rise due to the Federal and State Government's stimulus package, Allworth are bracing themselves for a busy 2009 -10 financial year – a welcome relief the company are looking forward to after years of downturn in NSW.

“Suppliers and trades alike are joining our excitement in anticipation of some ‘good times’ ahead,” says Stephen. With a welcome boost in the home building industry and the strength of 30 years master built experience behind them, the industry will no doubt be seeing some amazing developments from Allworth homes in the years to come. 🌟

**STEPS TO YOUR NEW ALLWORTH HOME**

**1. REQUEST A QUOTATION**

Request a quotation from one of Allworth's Site Supervisors and they will visit your land to conduct a detailed assessment. Allworth then have a Registered Surveyor on site to determine levels and placement of the home. Finally, an Estimator will prepare an itemised quotation for your New Home Consultant to present to you along with the survey.

**2. ACCEPTANCE OF THE QUOTATION**

On presentation of your quotation, Allworth will ask for your initial deposit and finalise any variations that you may have. Commencing the date of your deposit, your quotation provides a tender period of 120 days – protecting you from any increases in the basic price of your home whilst the steps between here and contract signing take place.

**3. PLAN PREPARATION**

The Drafting Department prepares architectural plans including your requested variations. Allworth then contact you to set an appointment to present the plans to you at one of our sales centres.

**4. PLANS TO COUNCIL**

Once you've approved the plans, Allworth then send them to Council for approval. A Customer Service Officer will look after your needs through the Council processing time.

**5. COLOUR SELECTIONS**

Whilst your plans are in Council, you will need to complete your colour selections. By appointment, an experienced Colour Consultant will assist you in completing the colour selection documentation.

**6. COUNCIL APPROVAL**

When Allworth receive Council approval, they check the approval documents and arrange for the PCA (Principal Certifying Authority – who'll be inspecting the works in progress) to issue a construction certificate.

**7. CONTRACTS**

Your Customer Service Officer will contact you to arrange a time to sign the building contract. You'll need to have provided the land and finance requirements set out in the quotation in order to make an appointment.

**8. CONSTRUCTION**

After the initial period set out in the contract, work is set to commence.

**9. COMPLETION**

On completion of your new home, your Construction Supervisor will arrange a handover inspection. You then arrange for the final payment and collect the keys!

In choosing an Allworth home you will have the benefit of more than 25 years' master built experience. At Allworth, they pride themselves on a superb reputation built on superior quality workmanship and materials and service.

WITH HOME SALES ON THE RISE DUE TO THE FEDERAL AND STATE GOVERNMENT'S STIMULUS PACKAGE, ALLWORTH ARE BRACING THEMSELVES FOR A BUSY 2009 -10 FINANCIAL YEAR.



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