

## Amalgamation of Local & Overseas Manufacturing

Electronic manufacturing services - Local and overseas  
Worldwide material procurement  
PCB Assembly  
Cable Assembly  
Metalwork - sheetmetal, diecasting, CNC machining  
Plastic injection moulding  
Silk screening, painting and conformal coating  
Printing and packaging  
Turnkey service  
Logistic and warehousing  
ISO9001:2000 accredited

**CiL** *CIL Circuits Pty Ltd*

12 Chapman Avenue, Castle Hill, NSW 2154, Australia.  
Postal: P.O. Box 1202, Castle Hill, NSW 1765, Australia  
Phone: (612) 9899 3880 Fax: (612) 9634 8282  
Email: [cil@cilcircuit.com.au](mailto:cil@cilcircuit.com.au)  
Home page: [www.cilcircuit.com.au](http://www.cilcircuit.com.au)



### Local Manufacturing? Offshore Manufacturing? Why not both!

CIL Circuits Pty Ltd is an Australian owned electronic manufacturing services provider. Through our associate factories in Australia and China, we can manufacture your products either locally or in China, or in both places. At present about 70 percent of our products are made in Australia and 30 percent are made in China.

The customers benefit from this arrangement in the following ways:

- One single supplier handles all their products. They can take advantage of the low cost from overseas manufacturing for large quantity products and the flexibility of a local manufacturer for their small quantity production runs.
- They can make the prototypes and low quantity pilot production runs locally. This is the stage where they need close monitoring of the process and short turnaround time. Once the initial design problems are sorted out, the products can be made overseas without switching to a new supplier. All the experience gained by the supplier during the initial phase can be passed onto the overseas manufacturer.
- The local factory can provide support in case the customer requires some products urgently
- Modification of products after delivery from overseas can be done locally, saving the time and cost of transportation.

### What does CIL Circuits do?

CIL Circuits is an electronic manufacturing service provider. We purchase parts according to our customers' requirement, get the product built and tested by our associate factories in Australia and/or China. The finished goods are then sent to the customers' warehouse or other destinations.

### Concern about quality?

CIL Circuits and the associate factories are ISO9001 accredited

### Why not buy direct from factory?

Our customers get their jobs done through CIL Circuits instead of the factories directly because:

- Confidence with CIL's proven track record and strong customer references
- They get a dedicated project manager who knows and is concerned about their products
- No language, cultural and time barrier with the overseas supplier. No hassle with logistic and better payment terms. They get all the benefit of a local supplier while enjoying the lower cost from overseas manufacturing.
- Strong local before and after sales support

### What products has CIL Circuits manufactured?

CIL Circuits specializes in manufacturing high reliability products. We have been making the following products for our customers:

- Traffic light PCB assemblies
- Intrinsic safety equipment for mining industry
- Collision avoidance systems in mines
- Gaming products for casinos
- Access Controlled Telephone Systems in prisons in Australia
- Chlorinators for swimming pools, etc

### Proven track record?

Our customers speak louder than us. Our existing customers will be happy to share with you their experience with CIL.

### Can we visit the factories?

You certainly can. CIL always recommend the customers to visit the factories to make sure that they are happy with the factories' set up and capability.

### Need more information?

Please contact CIL Circuits at (02) 9899 3880 or visit our web site at [www.cilcircuit.com.au](http://www.cilcircuit.com.au)